



Alon Harnoy

Partner | New York

aharnoy@sgrlaw.com

Tel: 646-887-9518

Fax: 646-887-8150

Areas of Practice

Corporate Law | Financing and Commercial Transactions | Fund Formation | International Law | Israeli Practice | Mergers and Acquisitions | Private Equity and Venture Capital | Securities

Alon Harnoy is a Partner in the Corporate Practice and is Head of the Fund Formation Practice of Smith, Gambrell & Russell, LLP.

Alon has extensive experience in domestic and international transactions across a wide range of industries, and his practice focuses on mergers and acquisitions, private fund formation and fund compliance, joint ventures, securities and corporate finance, capital markets, and general corporate and commercial matters.

Alon has a distinguished professional legal career spanning over thirty years, including experience at global law firms in New York and London, and most recently as Managing Partner of Shibolet LLP in New York, culminating in his joining SGR following Shibolet NYC's combination into SGR. Alon's clients include private equity firms, private funds and their sponsors, global companies, financial institutions, high net worth individuals, as well as start-ups, founders and private investors.

Alon's career has also included senior leadership roles with international music companies (iCrunch/Music Choice), international Holocaust claims resolution organizations (Claims Conference), an event and nightlife business (Tribe13), and service on boards of charities, religious organizations and communal organizations.

Experience

- Represented **Big V Property Group**, a shopping center investment management and property management company that owns and operates shopping centers, in the formation and launch of the Big V Income Fund, an open-ended fund investing in a portfolio of real estate properties that are net leased on a long-term basis.

- Representation of **Big V Property Group** in the additional acquisitions:
 - The Southpark Meadows I & II Shopping Center in Austin, Texas. The acquisition is Big V's first in Austin, its fifth property in Texas, and the second largest shopping center in its more than 9.5 million-square-foot portfolio.
 - The Lake Pleasant Pavilion, a 178,403-square-foot destination shopping center in Peoria, Arizona, located in the Phoenix Metropolitan area.
 - The Glade Parks Town Center in Dallas, Texas. Glade Parks, a best-in-class shopping center consisting of 559,457 square feet, is Big V Property Group's fourth Texas property, its first in Dallas.
 - The Markets at Town Center, a shopping center located in the popular St. John's retail district of Jacksonville, Florida.
 - The Rim Shopping Center in San Antonio, Texas, together with related capital structuring transactions.
 - The Avenue Shopping Center in Tennessee, together with related capital structuring transactions.
- Representation of **Via Transportation**, the global leader in TransitTech, in the following acquisitions:
 - Represented Via Transportation in its acquisition of Citymapper, the UK-based premier journey planning app and transit technology company.
 - Representation of Via Transportation in its acquisition of Remix, the premier collaborative mapping platform for transportation planning and decision-making.
 - Representation of Via Transportation in its acquisition of Fleetonomy, an Israeli-based cutting edge technology company that leverages the power of AI for demand prediction and fleet utilization.
- Representation of **Atalaya Capital Management**, an asset management firm, in the following acquisitions:
 - Represented an asset management firm in the formation of a fund vehicle that invests in aircraft assets.
 - Represented an asset management firm in the formation of a joint venture to acquire and manage leased aircraft.
- Represented the U.S. subsidiaries of an **Israeli Parent Company** in connection with the Company's bank refinancing with a Canadian subsidiary of an American multinational financial services corporation.
- Represented the U.S. subsidiary of a **Canadian Parent Company** in connection with the Parent company's bank refinancing.
- Represented **Man Made Music**, a leading sonic branding agency, in connection with formation of a strategic partnership with Unbound Sound for the creation of Continuum™, an enterprise music solution for brands.
- Represented **Climbing Collective**, a leading operator of indoor climbing facilities in its acquisition of Inner Peaks, an operator of indoor climbing facilities in Charlotte, North Carolina.
- Represented **Tower Abstract**, a nationwide commercial title insurance agency, in its structuring, formation and loan agreement with Kensington Vanguard Holdings LLC.

- Represented the owners of a **U.S. dental distribution business** in an Asset Sale of its business.
- Representation of an **owner of a business** involving the supply of moire lamination for the diploma industry in an asset sale transaction to a strategic buyer.
- Represented an **owner of children's fashion brands** in a refinancing transaction involving the transition of factoring lenders.
- Represented **tenant of a commercial office lease** in negotiations with the landlord and Lease Surrender Agreement.
- Represented an **investment group** in an acquisition of bank loans issued by a technology company.
- Represented the seller of a **U.S. dental distribution business** in an Asset Purchase and Share Contribution Transaction.
- Represented the **acquired company** in a follow-on Asset Purchase transaction of a competitor's assets.
- Represented the sponsors of Tachyon Fund in forming two **venture capital funds** focused on biotech investments; and thereafter representing the fund in its portfolio investments.
- Represented an **investment group** in an acquisition of a controlling stake of a data storage company.
- Represented a **global bank** in establishing a credit facility for a technology company.
- Acquisition of a FINRA registered **broker-dealer**.
- Represented the **founder of a global company** in shareholder activism matters.
- Represented a **company specializing in groundbreaking wireless charging technology** in its Convertible Note investment round and commercial matters.
- Represented a **Blackstone portfolio company** on the formation of a joint venture with a petroleum company in Mexico.
- Represented a **national retailer** of organic products in a secured financing transaction.
- Represented an **affiliate of The Blackstone Group** and **Cerberus** in connection with the sale of American Petroleum Tankers LLC and State Class Tankers LLC to Kinder Morgan Energy Partners, L.P. (NYSE: KMP) for an aggregate amount of \$962,000,000.
- Represented **American Petroleum Tankers LLC** ("APT"), the owner and operator of petroleum tankers, in connection with (i) a \$280,000,000 new senior secured credit facility, (ii) using proceeds from the credit facility to redeem APT's existing first priority senior secured notes, and (iii) converting \$468,000,000 of outstanding obligations under APT's second lien credit facility into equity interests of APT's parent entity.
- Represented **Panasonic Corporation** (Japan) to execute and complete the joint venture (JV) with TowerJazz, the global specialty foundry leader.
- Represented **State Class Tankers II LLC** as a borrower in a Secured Term Facility in the aggregate principal amount of \$365,000,000.
- Represented **Sigma Capital Partners** in connection with financing of Convertible Term Loan and Line of Credit to BlackStratus (formerly known as NetForensics).

- Represented a **group of investors** in connection with forming a special purpose vehicle to operate as an investment vehicle in the financing round of BriefCam, a technology company in the security space.
- Represented a **mobile hiring community company** in connection with its global restructuring and closing of a Series A investment round. Representation included a global restructuring of the company, the negotiation, and drafting of various investment documents in connection with the investment round, and the conversion of outstanding company debt to Series A Preferred shares.
- Represented an **on-demand television network** in the acquisition and licensing of assets of a film production studio.
- Represented **Chrysler** in the sale of Tritec Motors to Fiat Powertrain.
- Represented **Cerberus** in the sale of Multimax to Harris Corp.
- Represented **owners of financial valuation company** Red Pine Advisors in sale to Houlihan Lokey.

Admissions

New York

Memberships

Vice President and Secretary of the Board for 16872 East 90 Corp., an Upper East Side cooperative.

Treasurer and Board Member – Elem/Youth in Distress in Israel, a charitable organization.