



## Heiko Gruenwald

Partner | Atlanta

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### Areas of Practice

Corporate Law | Corporate Governance | Fund Formation | German Practice | International Law | Mergers and Acquisitions | Private Equity and Venture Capital | Strategic Alliances and Joint Ventures | Technology

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Mr. Gruenwald advises a variety of clients on corporate and transactional matters. He focuses his practice on European-American cross-border issues, including mergers and acquisitions, joint ventures, corporate governance, corporate structuring, and the preparation and negotiation of agreements related to these matters.

Mr. Gruenwald is a Chairman of the Board of Trustees of Stiftung Mittagskinder, a charitable foundation in Hamburg, Germany, that supports socially and economically disadvantaged children in the foundation's after-school facilities by teaching them how to lead their lives responsibly; providing access to books, music, theatre, sports, and nature; and offering several healthy meals per day. He is a member of the Board and Secretary of the Finnish American Chamber of Commerce of the Southeast, Inc.

Prior to joining SGR, Mr. Gruenwald spent a decade in various operational and marketing roles with companies ranging in size and maturity from Global Fortune 1000 to a start-up, and operating in industries as diverse as chemical manufacturing, consulting, and e-commerce. During that time, Mr. Gruenwald gained extensive experience working across geographies and cultures from North and South America to Europe and Southeast Asia. His business experience affords Mr. Gruenwald unique insight and often allows him to relate to his client's business issues in addition to their legal ones.

Mr. Gruenwald holds law degrees from both the University of Passau in his native Germany and Emory University School of Law. In addition, he also earned his M.B.A. from Goizueta Business School-Emory University. Mr. Gruenwald is admitted to practice in the state of Georgia and Germany.

## Representative Experience

- Represented **Hicks Electric & Utility Company, Inc.** (HESCO), a leading full line distributor of electrical, utility, and Datacom products, in its sale to Winsupply Inc., a leading supplier of residential and commercial construction industrial supplies and materials in the U.S.
- Represented **Aptitude Health Holdings, LLC**, a global healthcare company, in a merger transaction whereby Linden Capital Partners, a Chicago-based healthcare private equity firm acquired a majority interest in Aptitude Health.
- Represented **Flip Electronics, LLC**, an authorized specialty distributor of electronic components in its investment transaction with O2 Investment Partners, a Midwestern private equity firm.
- Represented **WIKA Group**, a leader in measurement technology and lean manufacturing, in its majority investment into Phase IV Engineering, an innovator in wireless sensor design.
- Represented **Astra Group, Inc.**, a leading provider of general contracting and related construction services throughout the Southeast, in its sale to Equix, Inc., a provider of professional, technical and construction services across North America.
- Represented **Tecum Equity Partners** in its purchase of Pinnacle Cranes, a leading Link-Belt and Manitex dealer in North Carolina and South Carolina. In partnership with Western Allegheny Capital, LLC, Tecum Equity is a Pittsburgh, PA-based family office investment vehicle.
- Represented **Luminex Corporation** (NASDAQ: LMNX) in its \$75 million acquisition of MilliporeSigma's flow cytometry portfolio.
- Represented **GigaMonster**, one of the nation's leading fiber-based broadband companies, in its merger with Fibersphere Communications, along with a \$45 million investment with Post Road Group.
- Represented **Trinity Healthcare Staffing Group** in its acquisition by Travel Nurse Across America.
- Represented **Bluvision, Inc.** in its sale to HID Global Corporation.
- Represented **Swiss yarn manufacturer** in the sale of its U.S. subsidiary to a Korean buyer.
- Represented **Scandinavian Tobacco Group A/S** in its \$62 million acquisition of online cigar retailer Thompson and Company of Tampa, Inc.
- Represented German client **WST Präzisionstechnik GmbH**, a leading supplier of precision turned parts for major OEMs and Tier 1 suppliers, in its acquisition of a controlling interest in California-based turned parts manufacturer GB CNC, LLC.

## Admissions

Georgia  
Germany  
Northern District of Georgia  
DeKalb County Superior Court  
Georgia Court of Appeals  
Georgia Supreme Court

## Languages

German, English

## Memberships

Chairman of the Board of Trustees of Stiftung Mittagskinder  
Board Member, Finnish American Chamber of Commerce of the Southeast, Inc.  
Secretary, Finnish American Chamber of Commerce of the Southeast, Inc.  
International Association of Lawyers (UIA)

## Recognitions

*Best Lawyers: Ones to Watch in America*, Business Organizations (including LLCs and Partnerships); Mergers and Acquisitions Law, Atlanta (2024)

## Publications and Speaking Engagements

Authored Chapter, [\*Der Amerikanische Traum\*](#) (*The American Dream*), Redline Verlag, July 16<sup>th</sup>, 2024