



Erin P. McCallum

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Areas of Practice

Corporate Law | Drone Law | Fund Formation | Mergers & Acquisitions | Private Equity and Venture Capital | Technology

Erin P. McCallum is a Partner in the Corporate Practice of Smith, Gambrell & Russell, LLP.

Ms. McCallum represents domestic and international clients in a variety of corporate and transactional matters, with specialties in emerging company issues, venture capital transactions and mergers and acquisitions.

Her practice focuses on serving as legal counsel to clients at all stages of the business lifecycle, with routine representation of high-growth companies from inception through maturity. Her experience ranges from advising emerging companies on corporate governance, equity compensation and venture financings, to assisting established businesses on commercial growth initiatives in domestic and cross-border transactions, to representing buyers and sellers in strategic and private equity mergers, acquisitions and divestitures. She assists clients across several industries, with a focus on technology, transportation (including, unmanned aircraft systems), manufacturing and professional services.

Ms. McCallum received her A.B.J. in public relations, *magna cum laude*, from the University of Georgia. She continued her education at the University of Georgia where she earned her J.D. from the School of Law, *cum laude*. While in law school, she worked with local entrepreneurs on a variety of legal matters through the Business Law Clinic. She is licensed to practice law with the State Bar of Georgia.

Outside of the office, Ms. McCallum is involved with many community and business organizations, including the Association for Corporate Growth (ACG), Atlanta CEO Council and Technology Association of Georgia (TAG). She is also involved with the Atlanta tennis community as a member of both ALTA and USTA.

Experience

- [Representation of an InsurTech software startup in various formation and corporate matters, including its Series Seed venture capital and convertible debt fundraising rounds.](#)
- [Representation of a disability accommodation management software startup in various corporate matters, including its \\$5 Million Series Seed venture capital round.](#)
- [Representation of a cloud-native identity governance company in various corporate matters, including its \\$21 Million Series A venture capital round.](#)
- Representation of a national credit bureau in its acquisition of multiple employment data and compliance businesses.
- Representation of an education software company in its strategic acquisition of related software businesses and subsequent sale to a private equity group.
- [Representation of a wireless network technology business to the hospitality industry in its sale to a telecommunications conglomerate.](#)
- Representation of an NYSE-listed global corrugated and consumer packaging solutions company in connection with its disposition of certain of its business units.
- [Representation of an international staffing agency in its strategic divestiture of multiple business units.](#)
- Representation of a private equity group in its acquisition of a multi-state portfolio of franchised, quick-service restaurants.
- Representation of the family office division of a Chinese e-commerce company in its investment in a U.S. pet food business.
- Representation of the U.S. subsidiaries of a Spain-based global organization in a wide variety of general corporate matters and international commercial transactions involving energy and transportation technology services.

Admissions

Georgia

Recognitions

Best Lawyers: Ones to Watch in America, Corporate Law; Mergers and Acquisitions Law; Transportation Law, Atlanta (2022-2025)